



Mr. Shannon Jackson is the Executive Director of the Office of Small and Disadvantaged Business Utilization (OSDBU) at the U.S. Department of Health and Human Services (HHS), a position he has held since November 2021. In this role, he oversees the Department's small business procurement programs, a dedicated team of Small Business Professionals while managing a portfolio of contracts valued at \$10 billion annually. Mr. Jackson is responsible for promoting opportunities and fostering the success of small businesses across HHS's diverse procurement landscape.

Before joining HHS, Mr. Jackson brought over 25 years of experience in federal procurement and small business management, including leadership roles at the Department of Defense (DoD). He served as the Director, Acting Director, Deputy Director, and Associate Director for the DoD's Office of Small Business Programs (OSBP), as well as Senior Advisor to the OSBP Director.

During his tenure at DoD OSBP, Mr. Jackson led a network of 700 small business professionals and was instrumental in driving more than \$50 billion in prime contract spending and over \$40 billion in subcontract spending to small businesses each year.

A retired U.S. Army Lieutenant Colonel, Mr. Jackson's distinguished military career also provided him with the leadership experience that has shaped his work in public service. His extensive acquisition expertise includes holding both Level III Defense Acquisition Workforce Improvement Act (DAWIA) Program Manager and Level II Contracting certifications.

Throughout his career, Mr. Jackson has completed several executive leadership programs, including certifications from the University of Chicago and the Massachusetts Institute of Technology (MIT). He holds an undergraduate degree in History from Virginia State University, an MBA from Nichols College, and a Master's in Procurement and Acquisition from Webster University. With nearly three decades of federal experience, Mr. Jackson is a recognized expert in small business federal contracting, acquisition strategy, and leadership development.